

<b>Occupation (Job type)</b>		<b>Related job titles</b>	<b>Annual going rate</b>
1115	Chief executives and senior officials	Chief executive Chief medical officer Civil servant (grade 5 and above) Vice president	£67,300 (£33.19 per hour)
1121	Production managers and directors in manufacturing	Engineering manager Managing director (engineering) Operations manager (manufacturing) Production manager	£33,000 (£16.27 per hour)
1122	Production managers and directors in construction	Building Services manager Construction manager Director (building construction) Owner (electrical contracting)	£34,900 (£17.21 per hour)
1123	Production managers and directors in mining and energy	Operations manager (mining, water & energy) Quarry manager	£37,500 (£18.49 per hour)
1131	Financial managers and directors	Investment banker Treasury manager	£43,600 (£21.50 per hour)
1132	Marketing and sales directors	Marketing director Sales director	£54,900 (£27.07 per hour)
1133	Purchasing managers and directors	Bid manager Purchasing manager	£39,300 (£19.38 per hour)
1134	Advertising and public relations directors	Account director (advertising) Head of public relations	£45,400 (£22.39 per hour)
1135	Human resource managers and directors	Human resources manager	£36,400 (£17.95 per hour)

		Personnel manager	
		Recruitment manager	
1136	Information technology and telecommunications directors	IT Director	£56,100 (£27.66 per hour)
		Technical director (computer services)	
		Telecommunications director	
1139	Functional managers and directors not elsewhere classified	Manager (charitable organisation)	£40,600 (£20.02 per hour)
		Research director	
1150	Financial institution managers and directors	Bank manager	£36,600 (£18.05 per hour)
		Insurance manager	
1161	Managers and directors in transport and distribution	Fleet manager	£30,900 (£15.24 per hour)
		Transport manager	
1172	Senior police officers	Chief superintendent (police service)	£52,000 (£25.64 per hour)
		Detective inspector	
		Police inspector	
1173	Senior officers in fire, ambulance, prison and related services	Fire service officer (government)	£36,300 (£17.90 per hour)
		Prison governor	
		Station officer (ambulance service)	
1181	Health services and public health managers and directors	Director of nursing	£38,400 (£18.93 per hour)
		Health Service manager	
		Information manager (health authority: hospital service)	
1184	Social services managers and directors	Care manager (local government: social services)	£29,400 (£14.50 per hour)
		Service manager (welfare services)	
2111	Chemical Scientists	Analytical chemist	£26,700 (£13.17 per hour)
		Chemist	

		Development chemist	
		Industrial chemist	
		Research chemist	
2112	Biological scientists and biochemists	Biomedical scientist	£29,700(£14.64 per hour)
		Forensic scientist	
		Horticulturist	
		Microbiologist	
		Pathologist	
2113	Physical scientists	Geologist	£36,500(£18.00 per hour)
		Geophysicist	
		Medical physicist	
		Meteorologist	
		Oceanographer	
		Physicist	
		Seismologist	
2114	Social and humanities scientists	Anthropologist	£25,900(£12.77 per hour)
		Archaeologist	
		Criminologist	
		Epidemiologist	
		Geographer	
		Historian	
		Political scientist	
		Social scientist	
2119	Natural and social science professionals not elsewhere clas	Operational research scientist	£33,000(£16.27 per hour)

For Scale-up purposes, occupation code 2119 includes research associate (medical)

Research fellow

Researcher

Scientific officer

Scientist

Sports scientist

University researcher

2121 Civil engineers

Building engineer

£35,000 (£17.26 per hour)

Civil engineer (professional)

Highways engineer

Petroleum engineer

Public health engineer

Site engineer

Structural engineer

2122 Mechanical engineers

Aeronautical engineer (professional)

£33,400 (£16.47 per hour)

Aerospace engineer

Automotive engineer (professional)

Marine engineer (professional)

Mechanical engineer (professional)

2123 Electrical engineers

Electrical engineer (professional)

£37,000 (£18.24 per hour)

Electrical surveyor

Equipment engineer

Power engineer

Signal engineer (railways)

2124	Electronics engineers	Avionics engineer Broadcasting engineer (professional) Electronics engineer (professional) Microwave engineer Telecommunications engineer (professional)	£34,700 (£17.11 per hour)
2126	Design and development engineers	Clinical engineer Design engineer Development engineer Ergonomist Research and development engineer	£34,100 (£16.81 per hour)
2127	Production and process engineers	Chemical engineer Industrial engineer Process engineer Production consultant Production engineer	£33,100 (£16.32 per hour)
2129	Engineering professionals not elsewhere classified	Acoustician (professional) Ceramicist Food technologist Metallurgist Patent agent Project engineer Scientific consultant Technical engineer Technologist	£32,700 (£16.12 per hour)

		Traffic engineer	
2133	IT specialist managers	Data centre manager IT manager IT support manager Network operations manager (computer services) Service delivery manager	£38,000 (£18.74 per hour)
2134	IT project and programme managers	Implementation manager (computing) IT project manager Programme manager (computing) Project leader (software design)	£40,000 (£19.72 per hour)
2135	IT business analysts, architects and systems designers	Business analyst (computing) Data communications analyst Systems analyst Systems consultant Technical analyst (computing) Technical architect	£36,600 (£18.05 per hour)
2136	Programmers and software development professionals	Analyst-programmer Database developer Games programmer Programmer Software engineer	£33,300 (£16.42 per hour)
2137	Web design and development professionals	Internet developer Multimedia developer Web design consultant	£26,000 (£12.82 per hour)

2139	Information technology and telecommunications professionals not elsewhere classified	Web designer	
		IT consultant	£31,800 (£15.68 per hour)
		Quality analyst (computing)	
		Software tester	
		Systems tester (computing)	
		Telecommunications planner	
2141	Conservation professionals	Conservation officer	£23,600 (£11.64 per hour)
		Ecologist	
		Energy conservation officer	
		Heritage manager	
		Marine conservationist	
2142	Environment professionals	Energy manager	£27,900 (£13.76 per hour)
		Environmental consultant	
		Environmental engineer	
		Environmental protection officer	
		Environmental scientist	
		Landfill engineer	
2150	Research and development managers	Creative manager (research and development)	£38,200 (£18.84 per hour)
		Design manager	
		Market research manager	
		Research manager (broadcasting)	
2211	Medical practitioners (National pay scales apply)	Anaesthetist	
		Consultant (Hospital Service)	
		Doctor	

		General practitioner
		Medical practitioner
		Paediatrician
		Psychiatrist
		Radiologist
		Surgeon
2212	Psychologists (National pay scales apply)	Clinical psychologist
		Educational psychologist
		Forensic psychologist
		Occupational psychologist
		Psychologist
		Psychometrist
2213	Pharmacists (National pay scales apply)	Chemist (pharmaceutical)
		Dispensary manager
		Pharmaceutical chemist
		Pharmacist
		Pharmacy manager
2214	Ophthalmic opticians (National pay scales apply)	Ophthalmic optician
		Optician
		Optologist
		Optometrist
2215	Dental practitioners (National pay scales apply)	Dental surgeon
		Dentist
		Orthodontist



		Periodontist	
2216	Veterinarians	Veterinarian Veterinary practitioner Veterinary surgeon	£32,500 (£16.03 per hour)
2217	Medical radiographers (National pay scales apply)	Medical radiographer Radiographer Sonographer Therapeutic radiographer Vascular technologist	
2218	Podiatrists (National pay scales apply)	Chiropodist Chiropodist-podiatrist Podiatrist	
2219	Health professionals not elsewhere classified (National pay scales apply)	Audiologist Dental hygiene therapist Dietician-nutritionist Family planner Occupational health adviser Paramedical practitioner	
2221	Physiotherapists (National pay scales apply)	Electro-therapist Physiotherapist Physiotherapy practitioner	
2222	Occupational therapists (National pay scales apply)	Occupational therapist	
2223	Speech and language therapists	Language therapist	

	(National pay scales apply)	Speech and language therapist	
		Speech therapist	
2229	Therapy professionals not elsewhere classified (National pay scales apply)	Art therapist	
		Chiropractor	
		Cognitive behavioural therapist	
		Dance movement therapist	
		Family therapist	
		Nutritionist	
		Osteopath	
		Psychotherapist	
2231	Nurses (National pay scales apply)	District nurse	
		Health visitor	
		Mental health practitioner	
		Nurse	
		Practice nurse	
		Psychiatric nurse	
		Staff nurse	
		Student nurse	
2232	Midwives (National pay scales apply)	Midwife	
		Midwifery sister	
2311	Higher education teaching professionals	Fellow (university)	£40,700 (£20.07 per hour)
		Lecturer (higher education, university)	
		Professor (higher education, university)	
		Tutor (higher education, university)	

		University lecturer	
2312	Further education teaching professionals (National pay scales apply)	FE College lecturer Lecturer (further education) Teacher (further education) Tutor (further education)	
2314	Secondary education teaching professionals (National pay scales apply)	Deputy head teacher (secondary school) Secondary school teacher Sixth form teacher Teacher (secondary school)	
2315	Primary and nursery education teaching professionals (National pay scales apply)	Deputy head teacher (primary school) Infant teacher Nursery school teacher Primary school teacher	
2316	Special needs education teaching professionals (National pay scales apply)	Deputy head teacher (special school) Learning support teacher Special needs coordinator Special needs teacher	
2317	Senior professionals of educational establishments	Administrator (higher education, university) Bursar Head teacher (primary school) Principal (further education) Registrar (educational establishments)	£39,000 (£19.23 per hour)
2318	Education advisers and school inspectors	Curriculum adviser Education adviser	£25,500 (£12.57 per hour)

2319	Teaching and other educational professionals not elsewhere classified	Education officer	
		School inspector	
		Adult education tutor	£21,300(£10.50 per hour)
		Education consultant	
		Music teacher	
		Nursery manager (day nursery)	
		Owner (nursery: children's)	
		Private tutor	
		TEFL	
2412	Barristers and judges	Advocate	£29,600(£14.60 per hour)
		Barrister	
		Chairman (appeals tribunal, inquiry)	
		Coroner	
		Crown prosecutor	
		District judge	
2413	Solicitors	Managing clerk (qualified solicitor)	£34,300(£16.91 per hour)
		Solicitor	
		Solicitor-partner	
		Solicitor to the council	
2419	Legal professionals not elsewhere classified	Attorney	£49,700(£24.51 per hour)
		Justice's clerk	
		Lawyer	
		Legal adviser	
		Legal consultant	

		Legal counsel	
		Solicitor's clerk (articled)	
2421	Chartered and certified accountants	Accountant (qualified)	£30,000(£14.79 per hour)
		Auditor (qualified)	
		Chartered accountant	
		Company accountant	
		Cost accountant (qualified)	
		Financial controller (qualified)	
		Management accountant (qualified)	
2423	Management consultants and business analysts	Business adviser	£30,900(£15.24 per hour)
		Business consultant	
		Business continuity manager	
		Financial risk analyst	
		Management consultant	
2424	Business and financial project management professionals	Chief knowledge officer	£37,300(£18.39 per hour)
		Contracts manager (security services)	
		Project manager	
		Research support officer	
2425	Actuaries, economists and statisticians	Actuarial consultant	£32,800(£16.17 per hour)
		Actuary	
		Economist	
		Statistician	
		Statistical analyst	
2426	Business and related research professionals	Crime analyst (police force)	£29,700(£14.64 per hour)

		Fellow (research)	
		Games researcher (broadcasting)	
		Inventor	
2429	Business, research and administrative professionals not elsewhere classified	Civil servant (grade 6, 7)	£33,700 (£16.62 per hour)
		Company secretary (qualified)	
		Policy adviser (government)	
		Registrar (government)	
2431	Architects	Architect	£35,000 (£17.26 per hour)
		Architectural consultant	
		Chartered architect	
		Landscape architect	
2432	Town planning officers	Planning officer (local government: building and contracting)	£28,500 (£14.05 per hour)
		Town planner	
		Town planning consultant	
2433	Quantity surveyors	Quantity surveyor	£30,600 (£15.09 per hour)
		Surveyor (quantity surveying)	
2434	Chartered surveyors	Building surveyor	£30,200 (£14.89 per hour)
		Chartered surveyor	
		Hydrographic surveyor	
		Land surveyor	
2435	Chartered architectural technologists	Architectural technologist	£27,900 (£13.76 per hour)
2436	Construction project managers and related professionals	Contract manager (building construction)	£28,700 (£14.15 per hour)
		Project manager (building construction)	
		Transport planner	

2442	Social workers (National pay scales apply)	Psychiatric social worker Senior practitioner (local government: social services) Social worker	
2443	Probation officers	Inspector (National Probation Service) Probation officer Youth justice officer	£28,700 (£14.15 per hour)
2449	Welfare professionals not elsewhere classified	Children's guardian Rehabilitation officer Social services officer Youth worker (professional)	£24,000 (£11.83 per hour)
2451	Librarians	Chartered librarian Librarian Technical librarian University librarian	£21,800 (£10.75 per hour)
2452	Archivists and curators	Archivist Conservator Curator Keeper (art gallery) Museum officer	£23,600 (£11.64 per hour)
2461	Quality control and planning engineers	Planning engineer Quality assurance engineer Quality control officer (professional) Quality engineer	£30,500 (£15.04 per hour)
2462	Quality assurance and regulatory professionals	Compliance manager	£33,200 (£16.37 per hour)

		Financial regulator	
		Patent attorney	
		Quality assurance manager	
		Quality manager	
2463	Environmental health professionals	Air pollution inspector	£29,600 (£14.60 per hour)
		Environmental health officer	
		Food inspector	
		Public health inspector	
		Technical officer (environmental health)	
2471	Journalists, newspaper and periodical editors	Broadcast journalist	£26,500 (£13.07 per hour)
		Editor	
		Journalist	
		Radio journalist	
		Reporter	
2472	Public relations professionals	Account manager (public relations)	£25,700 (£12.67 per hour)
		Information officer (public relations)	
		PR consultant	
		Press officer	
		Public relations officer	
2473	Advertising accounts managers and creative directors	Account manager (advertising)	£31,900 (£15.73 per hour)
		Advertising Manager	
		Campaign Manager	
		Creative Director	
		Projects Manager (advertising)	



3213	Paramedics (National pay scales apply)	Ambulance paramedic Emergency care practitioner Paramedic Paramedic-ECP	
3415	Musicians	Composer Musician Organist Pianist Song writer Violinist	£27,500 (£13.56 per hour)
3416	Arts officers, producers and directors	Film editor Production assistant (broadcasting) Studio manager Television producer Theatrical agent	£30,000 (£14.79 per hour)
3512	Aircraft pilots and flight engineers	Airline pilot First officer (airlines) Flight engineer Flying instructor Helicopter pilot	£60,800 (£29.98 per hour)
3532	Brokers	Foreign exchange dealer Insurance broker Investment administrator Stockbroker	£46,900 (£23.13 per hour)

		Trader (stock exchange)	
3534	Finance and investment analysts and advisers	Financial adviser	£29,400 (£14.50 per hour)
		Financial analyst	
		Financial consultant	
		Mortgage adviser	
		Pensions consultant	
3535	Taxation experts	Tax adviser	£38,000 (£18.74 per hour)
		Tax consultant	
		Tax inspector	
		Taxation specialist	
3538	Financial accounts managers	Accounts manager	£29,100 (£14.35 per hour)
		Audit manager	
		Credit manager	
		Fund manager	
		Relationship manager (bank)	
3545	Sales accounts and business development managers	Account manager (sales)	£35,400 (£17.46 per hour)
		Area sales manager	
		Business development manager	
		Product development manager	
		Sales manager	